

ProcServe Expands Use of SEEBURGER B2B Technology to U.S.

SEEBURGER Supplies Mission-Critical Integration Broker & Transaction Engine

SEEBURGER Inc. announced today that ProcServe, a provider of hosted electronic trading marketplaces for public and private sector organizations, is expanding its use of SEEBURGER technology from the UK to the U.S. to accommodate new U.S. customers. ProcServe connected more than 1,500 suppliers to its trading network through the SEEBURGER Business Integration Server (BIS) and hit 20,000 SEEBURGER-processed monthly trading messages in its first full year of operation, and expects a major increase in trading volume over the next 12 months.

ProcServe's managed services marketplaces are currently used by UK schools and UK public sector organizations ranging from the Department for Work and Pensions (DWP) to the Bank of England. The firm is currently going live with a new electronic purchasing and payment system in Wales, as well as a new U.S. marketplace enabling a consortium of maintenance, repair and operations (MRO) suppliers to exchange orders and invoices with their customers electronically.

"SEEBURGER plays a mission-critical role in our business. We provide all the benefits of the software-as-a-service model for buyers and sellers requiring e-procurement, but SEEBURGER provides the transaction engine that allows trading partners to automate the exchange of purchase orders, invoices and other trading documents," said Jesper Lyng Petersen, Head of IT Development for ProcServe. "SEEBURGER's reliable message delivery and ability to easily integrate partners using any ERP system, file format or global communication protocol have helped fuel our growth."

ProcServe, a wholly owned business of PA Consulting Group, provides secure, hosted, custom-branded electronic marketplaces that help organizations reduce spending and transaction processing costs without the time and expense of running an in-house e-procurement system. The firm's services enable quick and easy comparison of supplier prices in a single online platform, reduce the expense and errors of paper-based ordering and invoicing, and eliminate the need for buying groups to handle catalog maintenance and supplier communications themselves.

SEEBURGER'S support for different technology infrastructures enables ProcServe to add new suppliers in days or even hours regardless of their IT environment. The SEEBURGER platform also checks all messages for mandatory fields prior to processing, automatically translates them to the appropriate format with its any-to-any conversion engine, securely transmits them to their destinations, and provides proven scalability that will support ProcServe as the company grows.

"ProcServe is a textbook case of why organizations need an open B2B integration platform with

global support, any-to-any translation capabilities and true scalability. Without that, you need an entire library of technology solutions to handle different IT scenarios and you run into inevitable integration problems and inefficiencies," said Henrik Heidemann, Senior Vice President of Sales and International Development for SEEBURGER. "ProcServe had the vision to adopt an enterprise-class B2B gateway from day one, and that is serving them well as they grow."

The SEEBURGER Business Integration Server is a comprehensive and cost-effective platform designed to automate trading relationships throughout the supply chain. It is the only middleware solution capable of integrating 100% of an organization's trading partners - including smaller customers and suppliers that still do business on paper - on a single platform that has been developed in-house by SEEBURGER to ensure compatibility, provide a common work environment, and simplify the internal IT infrastructure as well as maintenance across the extended supply chain.

SEEBURGER-based business process efficiencies reduce costs, improve organizations' ability to respond to demand changes, mitigate supply chain risk, reduce inventory, improve order fulfillment accuracy, shorten order-to-cash cycle times, and lead to associated increases in revenues and profitability.

About SEEBURGER

SEEBURGER is a leading provider of global business integration solutions designed to optimize transactions throughout the extended enterprise by automating trading relationships with all partners regardless of their size and technical resources. Launched in 1986 to provide integration solutions to the automotive industry in Germany, the company today is ranked among the top business-to-business gateway providers by top industry analysts, and serves more than 7,500 customers in more than 50 countries and more than 15 industries through its flagship B2B Gateway and related products and services. SEEBURGER has global offices in Europe, Asia Pacific and North America, including a U.S. office that opened in 1998.

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