

Leadership

ProcServe's Executive Management

[Jim Knox](#), Chief Executive Officer

[David Stoltz](#), Head of Finance

[Yue Jin Tay](#), Head of Business Development

[Jesper Lyng Petersen](#), Head of Technology

[Amabel Grant](#), Head of Operations & Implementation

[Paul Clayton](#), Head of New Service Development

[Alex Morley](#), Global Office Manager

Jim Knox, Chief Executive Officer

☒ Jim is the Chief Executive Officer of ProcServe. He has over 20 years experience in technology and government consulting, business development and organisational management.

Having begun his career in central government, he later worked with Capita and Price Waterhouse. He joined PA Consulting Group in 1998 and rose to become a member of PA's management group. Jim headed up PA's business analytics group and later their government consulting practice.

Over the course of his career, Jim has worked for most central government departments on a range of ICT, procurement and business change projects. In addition, he has worked within local government and health sectors.

Jim is also a non-executive director of the Driver and Vehicle Licensing Agency and an ad-hoc advisor to the National Audit Office.

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David Stoltz, Head of Finance

☒ David Stoltz is the Head of Finance at ProcServe. David was instrumental in the initial setup and formation of ProcServe in 2006 and now oversees all aspects of ProcServe's financial management and accounting processes, which includes building and maintaining complex financial models as part of a long term framework contract. David played a lead role in the acquisition and subsequent integration process of Impaq Business Solutions in 2007 and continues to provide support to ProcServe's current M&A opportunities.

Prior to transferring to ProcServe at the end of 2006, David was employed as the Commercial

Finance Manager for PA Consulting's IT business unit, a global unit of 400+ staff and revenue of GBP 68 million in 2005. During his four years at PA Consulting, David played a key role in challenging internal processes that led to efficiencies in budgeting, internal controls and financial reporting - however, David's most notable achievements were in support of the bid teams in relation to pre-sales pricing, project delivery planning, assessment of tax implications and corporate structuring, with a prime example being the Zanzibar bid, which ultimately led to the formation of ProcServe.

Following graduation from University, where David obtained a BCom Accountancy degree (Cum Laude), he went on to complete an Honours qualification in four subjects, namely Accountancy, Audit, Management Accountancy and Tax. David then obtained both public and private sector accounting experience at Deloitte & Touché (now Deloitte) as an auditor, where he completed the final stage of his qualification as a Chartered Accountant.

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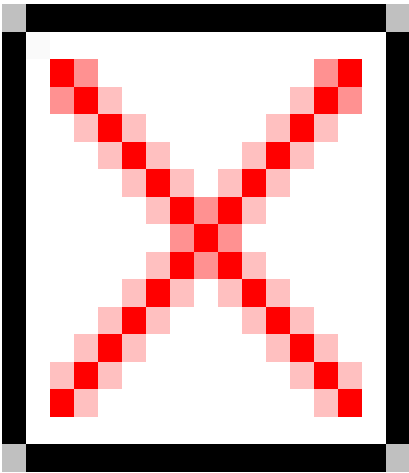
Yue Jin Tay, Head of Business Development

☒ Yue Jin Tay is Head of Business Development at ProcServe. He is responsible for all of ProcServe's sales and business development with customers and partners. Yue Jin was part of the founding team of ProcServe where his previous roles have included heading the consulting function, developing and leading strategic client programmes in both the public and commercial sectors. He has worked extensively in eCommerce and eProcurement across the Consumer Electronics, IT, Telecommunications and Oil and Gas industries.

Prior to joining PA Consulting and then ProcServe, Yue Jin held various global senior programme management roles and led supply chain, sales and procurement initiatives for Shell, 3Com, Compaq and Sony. These have included setting strategy and delivering corporate business-to-business initiatives with customers and suppliers across South-East Asia, North America, Europe, Middle-East and Africa. Originally from Singapore, he has also lived and worked in Germany, The Netherlands and the UK.

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Jesper Lynge Petersen, Head of Technology



Jesper Lyng Petersen is the Head of Technology at ProcServe. He manages the development division and is responsible for product strategy, product delivery and third line customer support. His approach to software development revolves around Agile principals and user centric design. His aim is provide end users with a toolset that is intuitive to use, which allows them to do their job more efficiently.

Jesper has background in management consultancy providing change enabling IT solutions to clients in government, pharmaceuticals and energy. He has operated at all levels of the software lifecycle and consequently capable of engaging effectively with the full range of stakeholders.

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Amabel Grant, Head of Operations & Implementation

☒ Amabel Grant is the Head of Operations & Implementation at ProcServe. Amabel oversees all aspects of ProcServe's service operations, which includes customer account management, the customer service desk, application support, system administration and supplier enablement.

Prior to joining ProcServe at the end of 2008, Amabel was International Vice President of Exostar, the US based leading Aerospace & Defence marketplace.

Prior to that Amabel was with Hedra plc where she was responsible for implementing the eTendering system for the London 2012 Olympics. Before that, she was with the Office of Government Commerce, an agency of HM Treasury, where she led the Zanzibar eCommerce Marketplace Program for UK Government. During this time she represented the UK Government on the European Commission IDABC (Interoperable Delivery of European eGovernment Services). In her earlier career, Amabel set up AJ Specification, a construction related eBusiness for Construction Plus a division of Emap plc. The eBusiness portal received awards from PPAi for the Best Business Product or Service and Best Integration of Media (Business); and two awards from Internet Business Awards for the Best Business Portal and Best Overall B2B Internet Business.

Amabel is a Professional Member of the Royal Institution of Chartered Surveyors.

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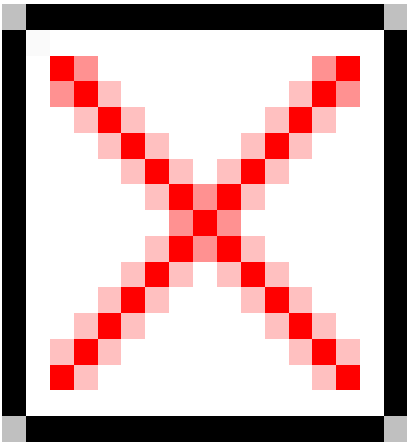
Paul Clayton, Head of New Services Development

☒ Paul Clayton is the Head of New Services Development at ProcServe. Paul was part of the founding team in the initial setup and formation of ProcServe in 2006 and now oversees all aspects of ProcServe's business development and channel management activities. Paul has had many roles focusing on the costing, delivery, design and management of IT infrastructure and telecommunication services. He has direct experience of the development of business models and plans for the provision of these services internationally, contract negotiation and in raising finance to support organisations entering the outsourcing market. His knowledge in this field has proved invaluable to both buyers and service providers who he has helped to achieve value-for-money as well as effective and efficient service delivery.

Paul has worked on a variety of outsourcing and IT infrastructure assignments across a broad range of industries including Finance, Transportation and Oil and Gas. In addition, Paul has written and presented many conference papers on the development and management of infrastructures to support and deliver Internet and data networking based services. His articles have been published in the Financial Times, Conspectus, Sunday Business and Global Telecomms Business.

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Alex Morley, Global Office Manager



Alex is Global Office Manager for ProcServe and Member of the Management Team.

Alex has over 15 years experience working in management consultancy supporting the Corporate Functions in HR and running a project office for a large scale public sector assignment.

Alex specialises in process development and implementation and provides executive support for the CEO.

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ProcServe's Board of Directors

[Jon Moynihan](#), Executive Chairman, PA Consulting Group

[Jim Knox](#), Chief Executive Officer, ProcServe

[Martin Stapleton](#), Director, Ipex Capital Management LLP

[Chris Haynes](#) - Director, Ipex Capital Management LLP

[Kully Janjuah](#)

Jon Moynihan, Executive Chairman, PA Consulting Group

☒ Since 1992, Jon has been first, Chief Executive Officer and now, Executive Chairman of PA Consulting Group, overseeing PA's worldwide activities. Prior to working with PA Consulting Group, Jon worked with First Manhattan Consulting Group in New York (1982-1992), Strategic Planning Associates in Washington (1979-1981), McKinsey and Co in Amsterdam (1977-79), Roche Products in London (1972-76) and War on Want and Save the Children in India and Bangladesh (1971-72).

Jon has written and been quoted in publications ranging from the Economist to the Financial Times, the American Banker, Barrons and Newsweek. Jon also authored the leading handbook on mergers and acquisitions in the banking industry, and contributed to the Handbook of Currency and Interest Rate Risk Management (Simon and Schuster).

Jon has lectured at Wharton, University of Michigan, Massachusetts Institute of Technology. Jon was educated at Balliol College, Oxford University - BA/MA Philosophy/Psychology; North London University - MSc Applied Statistics; Massachusetts Institute of Technology - SM Business/Finance.

Jon is Chairman, Balliol Campaign Board, since 1996; Foundation Fellow, Balliol College, since 1999; Member, Dean's Council, Sloan School MIT, since 1998; and a Member, Business Advisory Forum, Saïd Business School, Oxford. Jon was appointed an OBE in 1994.