

Supplier Enablement Services

Supplier enablement and support is critical for the success of any electronic marketplace, eProcurement or supplier connectivity project.

ProcServe believes that electronic marketplaces should be a win-win solution for both buying organisations and their suppliers. This starts with world class supplier enablement, the type of experience that makes suppliers enthusiastic advocates of the solution. ProcServe has a dedicated team that focuses exclusively on how to make suppliers more excited and effective at participating in eProcurement and customer electronic marketplace initiatives. This team has created a number of easy-to-use and comprehensive tools that help suppliers get set up and begin transacting quickly and efficiently. They also provide hands on support to suppliers that need it.

The benefits to suppliers include:

- **It's FREE** - there are no charges to suppliers to join the ProcServe Trading Network and Marketplace Communities. Some suppliers have adopted the ProcServe Trading Network themselves resulting in greater efficiency in their systems and processes in dealing with their own customers.
- **Reduced order-cash cycle:** Improved invoice matching performance enables invoices to be paid on or even before terms
- **Single entry, multiple use:** You only have to enter your information once to be visible in the supplier directory to all buying organisations. Your catalogue will only be visibility to those buying organisations you are already trading with.
- **All transaction activities online:** Eliminate paper/fax orders and reduce cost and effort of re-keying.
- **Increased customer loyalty:** Because buyers and suppliers spend less time processing orders and payments you can spend more time developing your relationship

Read our [Supplier FAQs](#) for more information on the ProcServe Trading Network.