

# Implementation Approach

## Our approach to installing and implementing our systems

ProcServe provides the full range of services to support you in installing and implementing our systems. The precise scope and nature of these services are tailored to meet your specific needs. We always work in partnership with you to ensure that you get a return on your investment at the earliest possible opportunity.

Our approach typically involves:

- Agreeing with you the precise nature of the support you need, developing a clear set of project plans and ensuring that the installation of the systems are aligned to meeting your business goals and objectives
- Installing the systems such that they are configured to work alongside your existing solutions
- Training the users of the systems
- Working with your priority suppliers to ensure that they are able to trade with you electronically

ProcServe's Consulting Services provide consultants who can quickly configure the ProcServe Trading Network to meet specific customer requirements. By employing best practice approaches, we quickly identify and develop an action plan for the required changes in people, technology and processes and ensure minimum disruption to your day-to-day business activities. We will always recommend the best route forward to provide you with the highest ROI.

## We help Make it Stick

To ensure your project is a success, ProcServe offers a variety of training options and additional consulting services. These are all designed to help you maximise the return on your investment. We want you to be successful.